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California Community Foundation Names Paul Schulz Vice President of Development & Donor Relations

LOS ANGELES – November 9, 2015 – The California Community Foundation (CCF) has named former Red Cross Los Angeles CEO Paul Schulz as vice president of development and donor relations. Schulz has served on the CCF Board of Directors for eight years and transitions to his new position today.

Schulz will lead a critical function of the foundation that works with donors and financial advisors to turn generosity into impact. From private foundation alternatives to nonprofit research to complex asset management and more, CCF's Development & Donor Relations Department provides a host of services to meet donors wherever they are on their philanthropic journeys. The department will play a major role in helping make our [\\$1 billion pledge](#) to Los Angeles nonprofits a reality by 2025.

With experience in both the nonprofit and corporate worlds, Schulz most recently served as interim executive director of Both Ends Burning, a nonprofit organization protecting and advocating for the rights of orphaned children. From 2007 to 2013, Schulz was CEO of the American Red Cross, Los Angeles Region, where he initiated two capital campaigns, more than doubled fundraising and dramatically increased programs and service delivery in Los Angeles County. Previously, he was senior vice president of Yahoo! and president of Recycler Classifieds. Schulz began his career at McKinsey & Company in Los Angeles.

"I am delighted to welcome Paul Schulz to our development team. His strategic thinking and management expertise will guide us into our 100th year of service with an enhanced focus on relationship building and donor cultivation," said CCF President & CEO Antonia Hernández.

Schulz is also an active volunteer in the community, serving as a founding advisory board member for the UCLA Center for World Health and an advisory board member for Roadtrip Nation. He has also served on the boards of Goodwill Industries of Southern California, Big Brothers Big Sisters of Greater Los Angeles and the Gould Center at Claremont McKenna College. Schulz holds a B.A. in economics from Claremont McKenna College and an M.A. in philosophy, politics and economics from Oxford, where he was a Rhodes Scholar.



CCF is committed to improving the quality of life of all Los Angeles County residents by addressing the root causes of the county's most urgent problems. The foundation has served as a public, charitable organization since 1915, empowering donors to pursue their own personal passions and to collaborate with us in transforming Los Angeles County. CCF stewards \$1.5 billion in assets and manages nearly 1,600 charitable foundations, funds and legacies.

For more information, please visit calfund.org, like us on Facebook at facebook.com/calfund and follow us on Twitter @[calfund](https://twitter.com/calfund).

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